



**INSTITUTE OF INTERNATIONAL BANKING
LAW & PRACTICE, INC.**

20405 Rycroft Court, Montgomery Village, MD 20886 USA
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E-mail: info@iiblp.org Website: www.iiblp.org

4 June 2008

Dear LC Professional,

As you decide how to spend your 2009 training and marketing budget, the Institute has some important information about cost effective tools which can also earn your employees CDCS credits.

We are offering the following services in 2009:

1. **Annual LC Survey Conference:** The premier LC event each year, covering all major LC issues will be held in Tampa, Europe, Dubai, Hong Kong, and Singapore.
2. **Guarantee & Standby Forum:** This two day event will be held in Europe, Dubai, Hong Kong, Singapore, and New York.
3. **LC Law Summit:** This one day seminar will update any LC lawyer on the latest legal trends in the field. Held in Singapore and New York.
4. **IIBLP OnLine Training:** Held online quarterly, these affordable two hour sessions provide authoritative instruction on timely and pressing topics. Past presentations, including UCP600 training, are also available online.
5. **Current Books:**
 - a. *The Comparison of UCP600 & UCP500:* 320 pages detailing the differences between the two rules. Also contains helpful advice on how to navigate UCP600.
 - b. *LC Rules & Laws: Critical Texts (4th Ed.):* All the LC texts in one volume including UCP600, UCP500, ISP98, ISBP, and more. A must for every doc checkers desk. Bulk rates available.
 - c. *The Analytical Commentary on UCP600:* 650-page comprehensive analysis of all issues relating to the UCP, including references to legal cases and ICC opinions.
6. **Documentary Credit World,** the industry's leading monthly journal publication keeps readers abreast of trends influencing the LC industry. Affordable single and group subscriptions are available.

To assist you in planning, we have included 2009 pricing information for your region.

Sponsorship and hosting opportunities are also available with complementary seats at programs or special events. The Institute can also conduct special training programs tailored to your needs and presented to your in-house staff via the internet.

Based on your budget requirements, we can assist you in structuring the programs to tap training or marketing funds. Do not hesitate to contact us with questions regarding any of our offerings.

Your partner in improving LC practice,

James E. Byrne
Director, IIBLP



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ABOUT THE 2009 ANNUAL SURVEY OF LC LAW & PRACTICE CONFERENCE

2009 Annual LC Survey: The *premier documentary credit event of the year*, this conference continues to draw together the world's leading LC figures with regional leaders and includes bankers, lawyers, corporates, and other LC specialists. It features at least 8 panel discussions on trends and developments impacting today's LC practitioner.

With strategic breaks, lunches, and question-and-answer sessions, it provides not only superb content but ample opportunity for networking with correspondents and customers and access to world-class LC experts. A must-attend for all professionals in the LC field. The Annual Survey offers significant credit units through the Certified Documentary Credit Specialist program (e.g., 13 Professional Development Units in 2007, including 8 UCP600 specific PDUs) and CLE credits for attorneys (e.g., 11 in 2007).

2009 DATES & VENUES

March 2009	Americas Annual LC Survey	Tampa, FL
May 2009	Europe Annual LC Survey	Country TBA
May 2009	Middle East Annual LC Survey	Dubai, UAE
July 2009	Hong Kong Annual LC Survey	Kowloon, Hong Kong
July 2009	Southeast Asia Annual LC Survey	Singapore

2009 Annual Survey of LC Law & Practice Book

Essential for updating one's collection of LC resources, this 400-page, hard-bound yearbook contains all the major articles, statutes, governmental actions, and practices from the previous year, as well as case summaries of every reported letter of credit court decision from around the world. Available in March 2009. **Free to 2009 Annual Survey Conference Delegates**

2009 SPONSORSHIP PACKAGES

Event Sponsorship: Various packages are available for banks, firms, and companies to sponsor the Annual Survey conference. Each sponsorship opportunity is unique and specifically designed to meet your needs and expectations. Sponsorship of an IIBLP program provides the best means for your institution to maximize its participation and visibility in a cost-effective manner.

Sponsor benefits may include, but are not limited to: complimentary registrations for key customers, clients, or staff members needing CDCS credits; opportunity to nominate panelists and/or a luncheon speaker; private two-hour session for your customers and/or staff on an LC topic of your choice; and increased market visibility by having your institution's name linked to an internationally-recognized event for LC professionals. For more information or to request a sponsorship proposal customized to your needs and expectations, contact csbyrnes@iiblp.org



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GUARANTEE & STANDBY FORUM

As worldwide usage of standby LCs and guarantees continues to grow at an unprecedented rate, the need for heightened proficiency on matters impacting this industry is clear. As the global authority for standbys and guarantees, the Institute offers this new event to provide senior standby and guarantee specialists an unparalleled opportunity for interactive discussion with leading world experts on pertinent topics and problematic areas.

This program is appropriate for bankers, lawyers, and corporate LC users. This event will particularly focus on Corporate users, and bankers are encouraged to bring their top customers.

2009 Dates & Venues

May 2009 — Sweden, Europe

May 2009 — Dubai, UAE

July 2009 — Hong Kong

July 2009 — Singapore

October 2009 — New York

LC LAW SUMMIT

Held in New York City each October, this update on the latest developments in LC law is an ideal program for counsel and clients. Detailed discussion of the impact of recent judicial decisions on banking operations and LC litigation. The full-day seminar also provides CLE credit (the PA CLE Board approved the 2008 program for 7.5 general credit hours).

2009 Dates & Venues

July 2009 — Singapore

October 2009 — New York

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DOCUMENTARY CREDIT WORLD

DOCUMENTARY CREDIT WORLD: Published ten times a year with two special double issues by the Institute in partnership with the IFSA, *Documentary Credit World (DCW)* is the industry's leading monthly journal. Each issue constitutes a course in LC practice and law with extensive coverage of operational issues, risk areas, legal developments, and compliance matters.

Distribution: Distributed electronically each month as a PDF, each edition of *DCW* reaches your in-box minutes after publication. *DCW* subscription options include: Single-User License (for one individual); Site License (for one branch or office location); or Global License (for all branches and office locations around the world).

2009 DCW PRICING:

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| 1. <i>eDCW</i> - Single User License | US\$ 595 |
| 2. <i>DCW</i> Print Issue | |
| * Domestic | US\$ 645 |
| * International | US\$ 675 |
| 3. <i>eDCW</i> Site License | US\$695 |
| 4. <i>eDCW</i> Global License | US\$1,495 |

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UCP600 BOOKS & PUBLICATIONS

The Analytical Commentary on UCP600:

Available October 2008, this 650-page hardbound volume includes an in-depth discussion of each UCP600 article. The approach of this treatise is to approach each UCP600 article from a historical covering the issues raised, historical development, related legal cases and ICC opinions, and each article's relationship to other laws, rules, and practices. *The Commentary* will be periodically updated as new cases, opinions, and areas of UCP600 requiring clarification arise.

The Comparison of UCP600 & UCP500:

Written by UCP600 Consulting Group member Professor James E. Byrne, this 320-page volume examines the changes made in the 2007 revision of UCP600. Released in May 2007, this book is the world's only published comparison of the two sets of rules as the ICC chose not to produce such a volume. It provides an exhaustive article-by-article comparison of UCP600 and UCP500.

For each UCP600 Article, the book includes a summary, context, changes, as well as extensive comments on the implications of each article and expert advice for coping with UCP600. *The Comparison of UCP600 & UCP500* also features the full text of both sets of rules, a UCP600 to UCP500 Quick Reference Chart, and index.

LC Rules and Laws: Critical Texts (4th Edition):

The latest edition of this popular volume containing all the key texts needed by today's LC practitioner under one cover. Newly revised in July 2007, this 4th Edition includes the full text of UCP600, eUCP 1.1, and China's LC Rules. The 4th Edition also features ISBP (2003) updated to show the changes in ISBP (2007). No more flipping between expensive booklets and leaflets; the quick-reference index on the back cover makes it easy to find the rules you need.

In addition to its new material, this edition also features UCP500, ISP98, US UCC Article 5, (including non-conforming amendments), the UN LC Convention, and other important LC texts. This book belongs on the desk of every letter of credit professional.

2009 Annual LC Survey Book:

The latest installment of the Institute's long-standing publication series, the 2009 edition is essential for updating your collection of LC resources.

This 400-page, hard-bound yearbook contains all the major articles, statutes, governmental actions, and practices from the previous year, as well as case summaries of every reported letter of credit court decision from around the world. Available in March 2009.

Also Available:

2008 Annual Survey of LC Law & Practice



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ABOUT IIBLP WEBINARS AND ONLINE TRAINING PROGRAMS

WEBINARS: Just like attending a seminar – without the travel – Webinars enable you and your staff to view an entire presentation via the internet. Each quarter, expert presenters thoroughly examine operational and legal implications of a specific topic of importance to the LC industry. Each Webinar presentation is 70-90 minutes. Topics anticipated for 2009 appear below. Bookmark our website and check it frequently to see upcoming webinars scheduled.

2009 WEBINAR TOPICS:

- Guarantees & Standbys
- LC Law
- Compliance and Injunctions
- Commercial Standbys

IIBLP ONLINE TRAINING PROGRAMS: For those unable to attend any session of the Institute's quarterly Webinar series, recordings are available as Online Replay – accessible over the internet via streaming video – or as a DVD. These two popular and easy-to-use options ensure that you and your staff receive expert training at your convenience on specific aspects of LC practice and law.

UCP600 TRAINING COURSES:

UCP600 Training for Bankers (6-hour course)
UCP600 Training for Lawyers (4-hour course)
UCP600 Training for Corporates (4-hour course)

PAST WEBINAR RECORDINGS:

- Non-Bank Issuance
- Drafting Revolving Credits
- Dealing with China
- Oil Fluctuation Clauses
- New PRC Rules: Session 1 (Jurisdiction)
- New PRC Rules: Session 2 (Compliance)
- Silent Confirmations
- Update on Recent LC Cases
- Update on Recent LC Legal Issues
- Notice of Refusal
- Deferred Payment Undertakings
- Inoperative Conditions
- Negotiation under the UCP
- Drafting Evergreen Clauses
- Post Financing

To receive email notifications of upcoming LC events from the Institute of International Banking Law & Practice, email your contact information to info@iiblp.org. Prices and further details are also available on the Institute website at: www.iiblp.org



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2009 Pricing - Americas Region

Seminars & Conferences

2009 Americas Annual Survey Conference

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|---|---|
| <input type="checkbox"/> Individual | US\$ 895 (before 15 Jan 2009); US\$ 995 |
| <input type="checkbox"/> Group (3 or more from same organization) | US\$ 795 per person |
| <input type="checkbox"/> Event Sponsorship | inquire for your personalized quote |
| <input type="checkbox"/> 2009 Annual Survey book | US\$ 129 (FREE with Registration) |

2009 Americas Standby & Guarantee Forum

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|---|---|
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| <input type="checkbox"/> Group (3 or more from same organization) | US\$ 795 per person |
| <input type="checkbox"/> Event Sponsorship | inquire for your personalized quote |

2009 New York LC Law Summit

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|---|----------|
| <input type="checkbox"/> Individuals | US\$ 549 |
| <input type="checkbox"/> Bank Employee special rate | US\$ 349 |

2009 IIBLP Webinars - Sessions Quarterly

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| <input type="checkbox"/> Individual Webinar | US\$ 99 |
| <input type="checkbox"/> All Four Sessions | US\$ 329 |

Publications

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|---|-----------------------------------|
| <input type="checkbox"/> <i>UCP600: Analytical Commentary</i> | US\$ 249 |
| <input type="checkbox"/> <i>The Comparison of UCP600 & UCP500</i> | US\$ 99 |
| <input type="checkbox"/> <i>LC Rules and Laws: Critical Texts (4th Ed.)</i> | US\$ 59 (5 or more US\$ 45 each) |
| <input type="checkbox"/> 2009 Annual Survey book | US\$ 129 (FREE with Registration) |

Documentary Credit World 2009 Subscription

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| <input type="checkbox"/> eDCW Single-User License | US\$ 595 |
| <input type="checkbox"/> Site License | US\$ 695 |
| <input type="checkbox"/> Global License | US\$ 1,495 |

UCP600 OnLine Training

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|---|----------|
| <input type="checkbox"/> UCP600 Training for Bankers (6 hours) | US\$ 999 |
| <input type="checkbox"/> UCP600 Training for Lawyers (4 hours) | US\$ 329 |
| <input type="checkbox"/> UCP600 Training for Corporates (4 hours) | US\$ 175 |